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OBJECTIVE: To obtain a position in an organization seeking an extraordinary High Driven Quality Manager / Supervisor / Plant or Warehouse Manager with a proven record exceeding in Lean Manufacturing, Quality Management, and Sales Management.

Summery: Highly Motivated, Creative and Versatile Business Executive with over 19 years of experience in Business Operations, Business Development , Lean Manufacturing, Six Sigma, Quality Management and Sales Management Development. Certified ISO 9001: 2008 Lead Auditor. Especially skilled at building effective, productive working relationships with clients, staff and employees. Excellent Production Management / Supervisor / Lean Manufacturing Manager and Operation Manager with over 18 years training and experience. Seeking a challenging Management position in, Sales. Lean Manufacturing, Corporate Account Management or Production Supervising field that offers extensive contact with the employees, employers and Corporate Management.

Experience:

Minco Technology Labs, Austin Texas 09/2008 – Present
Quality Assurance

- * Maintain MIP's, MLS, and ISO Documents.
- * ISO 9001:2008 Certified ISO Lead Auditor
- * Inspect, analyze, review, and update all current revision per customer, government, and defense application requirements.
- * Responsible for QMS, SCAR and Internal Audits
- * Responsible for RMA, SPC and Monthly Quality Reports. Control of Internal Documents
- * Communicate professionally and effectively with customers and vendors
- * Write and submit audit reports
- * Administer and evaluate audits for all manufacturing, cross training functional audits
- * Assure that deployed processes conform to established Organization and Regulatory procedures and requirements
- * Assure that product deliveries conform to predetermined standards and specifications that are consistent with Organization and Regulatory standards and processes
- * Oversee documentation, reporting, and closure of compliance issues
- * Direct evaluation of deliverable material life cycle activities and associated products and its compliance with applicable contracts, industry standards, and plans/procedures.
- * Serve as lead third party ISO standards auditor.
- * Conduct vendor qualification audits and periodic assessments
- * Ensure the development, implementation, and maintenance of the Quality Management System policies and procedures to assure product conformance to engineering, customer, and Government specifications (as applicable).
- * Provide for a company wide approach to Quality Performance Metrics.
- * Establish and maintain a metrics repository, as well as a staff skilled in data gathering, data analysis, and reporting on performance trends
- * Conduct trend analysis of audit results.
- * Assure that each functional area provides root cause analysis of audit findings.
- * Assess contractual data (RFPs, RFQs, ERs, SOWs, etc.) for impact of QA.
- * Communicate regarding specifics of the contract that may affect QA processes.
- * Manage the Corrective Action Board (CAB) to assure CABs are led by the process owners.

- * Identify quality risks and issues, working with Process/Product Owners to assure that appropriate corrective and preventive action plans are created and implemented
- * Provide direct supervision for a staff of 5-10 QA professionals and be able to build strong and dependable teams.
- * Participate in and/or lead cross-functional teams for special projects, as assigned
- * Ability to drive change in products, processes, and organization culture.

Texas Soft Water Austin, TX 4/1993 – 4/2008

Operations Manager

* Built company revenue from \$270K first year as a sales Rep to \$10.3mil in 10 years span as **Sales Manager** then promoted to **District Manager** then **Operations Manager** of 4 locations in Texas. Company Sales revenue in 2005 increased to 3.1 mil from a 2.5, 2006 to 4.5mil and in 2007 8.3mil with results of my knowledge in Marketing and training reps in closing of sales contracts and increasing existing accounts.

- * Maximize profitability through superior customer service, effective and prompt communication and follow-up on all pending matters with the customer
- * Hired Key supervisors and sales reps for gaining new customers through cold-calling and territory development.
- * Hired 15 **Supervisors** and 150 sales **representatives** that directly reported to me.
- * Acquired new **Venders**, (Artesian Fiberglass Manufacturing, Dow Chemical, Alamo Water Refiners and Flex Valve Corporation and negotiated long term contract for company growth.
- * Developed and Implemented **Lean Manufacturing** training program for new company product to be manufactured and produced.
- * Lead, direct and manage inbound and/or outbound call center site operations to ensure that the operations staff executes service agreements at, or above the customer's standards.
- * Trained and develop sales plans strategies for review and approval for immediate VP of Operations.
- * **Develops and Implemented** store management programs for major retail accounts, LaCusco restaurant chain of Houston Texas, Clair Beauty Salons of Katy Texas, Free scale Of Austin Texas and Clements Cleaner of Ft worth Texas.
- * Developed and Implemented sales seminars on new products and availability of product for each region of the business.
- * Maintained budgets and **PL** statements for 4 company **location**
- * Maintain budget on all forecast financial spending in complete company Operation on all locations.
- * Assigned production quotas and daily production numbers
- * As **Operation Manager** I directly reported to the CEO of TSW on a weekly basis.
- * Conducted annual performance reviews for all staff within department executive level

Dynamic Lighting, Inc. Pearland, Texas 10/2007 01/2008

Final Production and Packaging Supervisor

- * Final assembly Supervisor of all small pole operation assembly.

- * Organized work assignments and work flow to eliminate back log of orders by assigns work priorities on a daily basis while implementing **Lean Manufacturing**.
- * Planned, directed and coordinated the production activities of material flow through the manufacturing process in order to gain on time delivery to business goals and customer demands.
- * Supervised and managed all material production and packaging
- * Developed and implemented final packaging inspection before delivery to logistic
- * Conducted **annual performance reviews** for all staff within department
- * Monitored and implemented cross training in three key departments.
- * Maintain Six Sigma wastes management and quality goals

Cypress Technology Austin, TX 10 /2006 01/2007
Supervisor Contract Assignment.

- * **Implemented Lean manufacturing** production flow that would increase productivity and on time solutions for customer needs on a 90day Contract.
- * Organized work assignments and work flow to eliminate back log of orders by assigns work priorities on a daily basis with **Lean Manufacturing**.
- * Planned, directed and coordinated the production activities of material flow through the manufacturing process in order to gain on time delivery to business goals and customer demands.
- * Implemented a process to take the company out of a ten month back log to a 60day turn key success.
- * Personally coached, trained and mentored direct subordinates and provided career development opportunities through training and quality management activities
- * Conducted **annual performance reviews** for all staff within department
- * Strong problem solving skills used to identify and resolve problems in a timely manner
- * Excellent organizational and planning skills prioritize and plan work activities efficiently to maximize productivity

TLB International Austin, TX 4/2004 1/2005
Quality Assurance Supervisor

- * Provided support to production for in-process inspection and final inspection with zero tolerance in deviation from customer FAA and FA
- * Motivated associates to ensure that predetermined productivity, cost, and quality standards are achieved and exceeded by 25%.
- * Coordinated quality department to improve and increase production by 40% with Lean Manufacturing and quality guild lines.
- * Maintained **workmanship standards** in regulation to **ISO 9001**.
- * Read and confirm blueprint and schematics.
- * Performed First article inspector, document review and EC changes per customer request.
- * Reported all deviation missed by customers for engineering changes.
- * Trained employees on inspections and blue print reading.

Tyrex Manufacturing Austin, Texas 09/2000 6/2003
Lead / Lean Manufacturing

- * **Team Lead Supervisor** of all test and repair faculty within **CNC operation measurements**
- * Test and debug to component level with level III soldering and with use of Microscopes
- * Ensured directives, rules and procedures were communicated to all operation's staff
- * **Managed** and oversaw administrative functions to ensure all paperwork was processed efficiently and in a timely manner and met all compliance requirements
- * Organized work assignments, work flow and assigns work priorities on a daily basis utilizing **Lean Manufacturing**

Multek OF Austin Austin, TX 3/1997 8/2001

Lean Manufacture Production Manager/Quality Supervisor

- * Organized work assignments, work flow and assigns work priorities on a daily basis utilizing **Lean Manufacturing**.
- * Planned, directed and coordinated the parts department to ensure accurate and on-time parts staging to meet **production** requirements.
- * Supported engineering groups to maintain efficient **wafer fabrication operations**.
- * Implemented in-process inspection from beginning to finished good before delivered to next process.
- * Set schedules, priorities and controls production activities in split 12 hour shifts.
- * Ensured directives, rules and procedures were communicated to all operation's staff
- * Managed and oversaw administrative functions to ensure all paperwork was processed efficiently and in a timely manner and met all compliance requirements
- * Kept abreast of emerging technology changes and innovations through formal or informal study, reading business and professional publications, networking and participation in professional organizations
- * **Planned and monitored daily staffing schedules** and adjusted accordingly to ensure adequate staffing levels that support operational demands and business objectives, Lean Manufacturing.
- * One of the Top 5% productions Supervisor within the company history.
- * **Supervisor of production line of 75 employees in a Lean Manufacturing** setup obtains the highest award of on time manufacturing in the company department.
- * Implemented **Lean Manufacturing** and **Six Sigma**
- * Trained and certified new employees on all performance standards
- * Conducted annual performance reviews for all staff within department

SKILLS:

Proficient in Using Microsoft Word, Outlook, Excel, Business Explorer, Window XP

References

References are available on request.